Taxation and Interpretation

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Lesson 03



Programme of the Day 03

- 1. Issue of interpretation in Law and in Taxation;
- 2. International law and Interpretation: ways and means;
- 3. The case for International Taxation and the Tax Treaty Models:
 - a. The OECD Model Convention(s);
 - b. The OECD Commentary;
 - c. The UN Model Convention.



Interpretation and the Law

- Interpretation of the Law: as law is language, interpretation is the extraction of the meaning from the text, adapting a general rule to a specific behaviour in real life;
- Kind of <u>extraction</u>:
- Linguistic interpretation;
 - Particularly significant in the case of multi-lingual texts
- Legal interpretation;
 - Addressing technical concepts or common concepts used to convey a technical (i.e. legal) meaning.





The Actors on the Scene

- Interpretation is an activity engaging multiple subject, including:
 - The laymen on the streets;
 - The Public administration and people of the public sector;
 - The executive power is supposed to operate consistently with the rule of law;
 - The Judiciary;
 - From Law in books to law in action;
 - Academics;
 - Soft interpretation.





The Letter and the Purpose

- Literal interpretation:
 - Understand and apply the law as it is written in the text, no more, no less;
- Purposive interpretation:
 - Try and figure out the purpose of the provision and apply it accordingly even to extent which are not clearly covered by the letter of it.
- In Taxation reserve of law should favour Literal Interpretation as a sort of protection of taxpayers' rights ...



Interpretation: Tips and Income

- Suppose that income from labour must be taxed ...
 - What about Tips?
- Literal:
 - A tip is not salary;
- Purposive:
 - A tip is earning for the waiter, so it should be reported and taxed accordingly ...





International law and Interpretation

- Interpretation should bridge between different legal cultures, including:
 - Language;
 - 2. Constitutional principles;
 - 3. Legal systems of the case;
 - 4. Customary approaches and tradition as enforced by the Judiciary;
- Complex scenario for the interpreter while dealing with (tax) treaties and international agreements.



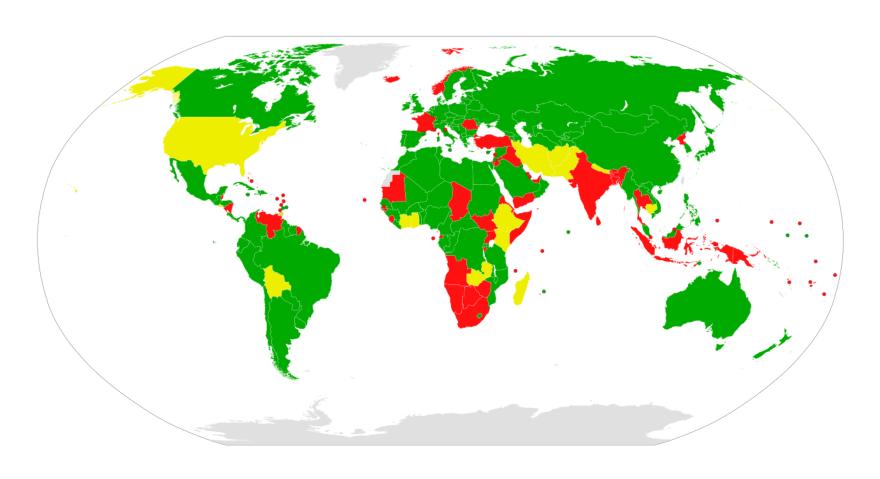
Introducing the Vienna Convention

- Vienna Convention on the Law of Treaties (VCLT) 1969 is an essential element to interpret International Agreements (in the field of taxation too);
- Your approach as a (perspective) practitioner:
 - Verify whether the other Country is part of the Vienna convention or not:
 - 1. Yes, it is: the VCLT is therefore a legal instrument to interpret the treaty (this is the Chinese situation);
 - 2. No, it is not: the VCLT may nonetheless be used by domestic court like a *persuasive* element (in the USA, for instance, the situation is like this).





How far goes the Vienna Convention?





The Text of the Convention

• Article 31 (1):

 A Treaty shall be interpreted in good faith in accordance with the <u>ordinary</u> meaning to be given to the terms of the treaty in their <u>context</u> and in the <u>light</u> of its object and purpose;

• Article 31 (2):

- The context for the purpose of the interpretation of a treaty shall comprise, in addition to the **text**, including its preamble and annexes:
 - **a.** Any agreement relating to the treaty which was made between all the parties in connection with the conclusion of the treaty;
 - b. Any instrument which was made by one or more parties in connection with the conclusion of the treaty and accepted by the other parties as an instrument related to the treaty.





Continued ...

- Article 31 (3):
 - There shall be taken into account, together with the context:
 - a. Any **subsequent agreement** between the parties regarding the interpretation of the treaty or the application of its provisions;
 - b. Any **subsequent practice** in the application of the treaty which establishes the agreement of the parties regarding its interpretation;
 - c. Any relevant rules of international law applicable in the relations between the parties.
- Article 31 (4):
 - A special meaning shall be given to a term if it is established that the parties so intended.



Supplementary Means of Interpretation

- Article 32 (Supplementary means of interpretation):
 - Recourse may be had to supplementary means of interpretation, including the <u>preparatory work</u> of the treaty and the <u>circumstances of its conclusion</u>, in order to confirm the meaning resulting from the application of Article 31, or to determine the meaning when the interpretation according to Article 31:
 - Leaves the meaning ambiguous or obscure; or
 - Leads to a result which is manifestly absurd or unreasonable.





From Law to Taxation

- Vienna convention applicable to International taxation, domestic judiciary should consider it;
- Specific weaknesses to be considered:
- Lack of supra national jurisdiction (plenty of arbitration panels, but no judiciary);
- Lack of means to deal with conflict of qualifications (when parties disagree with a concept).



René Magritte, Belgian surrealist Painter (1898 - 1967) – «*The Treachery of Images*»



What is a Tax Treaty?

- Tax Treaties, or Double Tax treaties, or Double Tax Conventions;
 - Unless otherwise specified, they are to be intended as synonyms (they are same) when used in academic writings or in literature;
- Why "Double Tax" Treaty?
 - Goal of the Treaty:
 - Prevent double taxation;
 - More recently: prevent tax avoidance, that is minimise the risk of revenue loss due to the unfair behaviour of the taxpayer who could try and hide his taxable base elsewhere.
- In theory any tax could be covered by a treaty;
- In practice treaties deal with Income (occasionally with wealth).



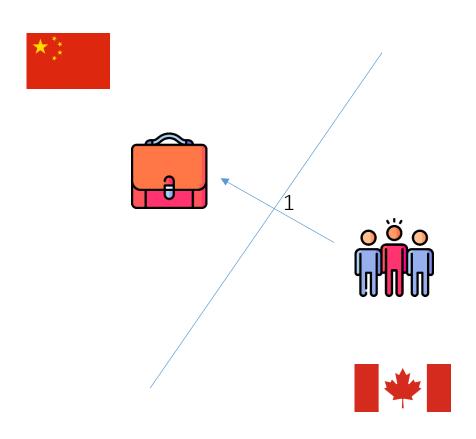
Function of the Treaty

- Minimize (possibly, remove) juridical double taxation on cross border income;
 - Juridical double taxation: the same person is taxed twice in two different States (or more);
 - Economical double taxation: the same income (asset) is taxed twice in two different States (or more) on two different taxpayers (or more);
- Basically, Treaties (Double Taxation Conventions DTC, from now on)
 deals with juridical double taxation, and occasionally with economical
 one.





Making Sense of the Distinction



Canadian businessman does an occasional work in China and receives a payment there.

Chinese company operates in China and makes profits there, which are taxed in China. Once profits are taxed, the remaining part (Profits – Tax) is distributed to shareholders. One of the shareholders is in Canada



Tax Treaties and Source of Law

- The effects of DTC depend on domestic law and on the hierarchy of the Sources of law;
- Most of the cases: Treaties are <u>directly applicable and override</u> domestic rules in conflict with them;
- Different approaches may be possible:
 - US: Treaties are equivalent to the Act passed by the Congress, no specific formality to repeal them;
 - China: Treaties may be overridden by Circular letters of the Ministry of Finance. Is it so?





Treaties and Models

• Every Treaty is Bilateral, every Treaty is a point-to-point legal relation;

• In practice:

- Treaties are written starting from some blueprints (templates), the Model Tax Conventions;
- 2. Negotiations occurs when parties want to diverge from the template;

• Core issues:

- 1. Models differ from each other in attributing more (or less) importance to nexuses, in particular to source of income;
- 2. Models proposed by developing countries (Capital importers) tend to give more taxing powers to the source States.





The *De facto* Standards

OECD Model Convention



Latest release on November 2017

UN Model Convention



Latest full release in 2017





Are there Differences?

• OECD:

 Mostly in favour of the residence Country, that is, the capital exporter Country

• UN:

 Mostly in favour of the source Country, that is, the capital importer Country





Concluding Remarks

- Interpretation is crucial activity in the application of Tax treaties and for Tax Planning as well;
- In doing cross border consultancy it is essential to familiarize with the other State's discipline and realize that the understanding of concepts might diverge;
- Consequences:
 - 1. Conflict of qualification;
 - 2. Possible (very likely) double taxation;
 - 3. No Court to appeal to for the proper interpretation of the Treaties ...
 - 4. ... increase of costs for the client / the company you will work for.



The OECD way to deal with Interpretation

- Chapter II of the Double taxation convention (OECD inspired):
- Art. 3. General definitions.
 - In this Convention, unless the context otherwise requires:
 - ... omissis ...
 - As regards the application of the Convention by a Contracting State any term not defined therein shall, unless the context otherwise requires, have the meaning which it has under the laws of that Contracting State concerning the taxes to which the Convention applies.
- Domestic law is essential in the interpretation of Treaties.





End of Lesson 03

• Suggested reading (B, elective): E. Reimer, *Interpretation of Tax Treaties*, European Taxation, 1999, pages 458 - 474.